April 17, 2017

To The Press

C&G SYSTEMS INC.

# "The Seminar for the Thai by the Thai"

 $\sim$  Our local business has been accelerated with the planning and the operation led mainly by the local staff  $\sim$ 

CGS Asia Co., Ltd. (Bangkok), the ASEAN based Thai consolidated subsidiary of our company (the president: Mr. Seiichi Shiota), held their own sponsored technology seminar – "Technology JAM 2017" on the 22<sup>nd</sup> of March, in Bangkok.

The concept was "The Seminar for the Thai by the Thai." The planning and the operation were carried out by the Thai company staff, and they presented the technical workshops for the



participants in collaboration with local companies. Presentations were made by local mold & die companies. Product Samples were exhibited that were provided by the local Japanese industrial equipment makers who co-operated in this seminar. Our Thai staff made the presentation of the technical capabilities of our main products, "CAM-TOOL" & "EXCESS-HYBRID II". The seminar, did not include simultaneous language interpretation and was done in their own native tongue, and it was very successful.



The exhibition in collaboration with the industrial equipment makers

Some staff members of the product planning division from our Tokyo headquarters, participated. In addition to the introduction of the technical capabilities of "The latest version of CAM-TOOL" released in April, they also gave a presentation of "AM-CAM", by simultaneous language interpretation. "AM-CAM", is the new technology we are researching and developing about Additive Manufacturing (AM), in which the

Thai are very interested. The participants listened eagerly and showed great interest in the

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presentation theme. There were 74 people from 35 companies participating that day, and the seminar was very successful.

We will further develop "the business localization", as well as local support for local Japanese companies. In addition we will aggressively develop "the support of existing customers in ASEAN countries" and "the sales channel for new market" by further strengthening the cooperation with the local staffs who have been educated by long term human resource training.

[Cooperating Industrial Equipment Makers] (Titles omitted; in alphabetical order)

Factory Max Co., Ltd.
Hitachi Metals (Thailand) Ltd.
MMC Hardmetal (Thailand) Co., Ltd.
MST Corporation
NS Tool Co., Ltd.
NT Tool (Thailand) Co., Ltd.

## (Seminar Images)





Presentations by local mold & die companies





The Seminar for the Thai by the Thai

#### 【CGS Asia Co., Ltd.】

•Foundation : July, 2002

•Number of Employees : 22 (as of the end of 2016)

•Sales Structure : 2 Thai sales people, 9 Thai engineers, 4 Japanese staff members

•Description of Business: The sales and the support of CAD/CAM systems for Mold & Die in

southeast Asia around Thailand.

### [Company Information]

•Foundation: July 2, 2007 •Capital: ¥500,000,000 •Consolidated Number of Employees:

234 (as of 2016)

• Description of Business: Development/Sales/Support of CAD/CAM System for Mold & Die,

**Production Management Systems** 

Our company is a CAD/CAM solution developer founded in 2010 as the result of business integration and merger with Computer Engineering (founded in 1978) and Graphic Products (founded in 1981). Both of 2 former companies has more than 30 years' history, and we now have about 6,000 domestic customers and about 1,000 overseas customers.



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## Questions and Inquiries

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